

SENIOR RECRUITMENT CONSULTANT

Based: Reading Office

Industry Sector: Electronics and Software Engineering,

Remuneration Package

Basic Salary £30,000 - £38,000 depending on depth of experience and knowledge

Generous uncapped commission scheme

Car Allowance or Company Car

21 days holiday rising to 25 days + Bank Holidays

1 extra day's holiday for your birthday

After one year qualifying period 4% of basic salary paid into personal pension scheme

Health Insurance after one year qualifying period

Company and Job Profile

Orion Electrotech has organically grown each year since its inception in October 1996. Operating from two offices with an annual turnover of £20m and over 60 employees we are clearly recognised as one of the successful engineering employment agencies in the UK. Whilst we have many qualities as a business one of our core strengths is the diversity of the industries we operate within, they currently include Gas, Facilities Management, Electronics, Manufacturing, Aerospace, Building Services, Construction, and Rail.

We are now looking to appoint a sales orientated individual who will be responsible for primarily targeting the Electronics and Software development market. After enjoying many years of success and growth in providing both contract and permanent recruitment services we are now looking to strengthen our presence in the market through developing new accounts.

The appointed person must have a proven track record of business development within the either the defence sector or a related engineering industry. It is very likely that you will be currently employed as either a Senior Electronics Recruitment Consultant or Sales Engineer working outside of the recruitment sector but having good knowledge of developing relationships within this sector. Regardless of your background you will enjoy having more autonomy and be keen to develop your career and capitalise on their earnings potential available in this industry.

KEY SKILLS SUMMARY

- É Proven new business sales background
- É Good knowledge of the electronics and software development market
- É Established contacts within the industry.
- É Strong account management skills
- É Motivated and hungry for success and financial rewards
- É Hard working and focused
- É Good telephone sales skill
- É Ability to win bids, tenders and PSL enquiries
- É Likeable personality
- É Good team player

To apply for this position please send your CV to careers@orion-group.co.uk